

National Sales Manager



Lulu is the younger of Milla Handley's two daughters. She and her sister Megan grew up on the Handley Estate, riding the bus to the winery after school every day. When she was a child, the vineyard and gardens were Lulu's playground. After graduating from Anderson Valley High School, she moved to the San Francisco Bay Area where she studied Rhetoric at UC Berkeley, and worked part time at Chez Panisse. She loved being part of the food community but realized her place was in the country, working in the fields, so she traveled to Galicia, Spain, where she apprenticed in the cellar at Do Ferreiro Winery. There, she learned how to make and appreciate the Spanish varietal Albariño.

Upon her return from Spain, Lulu moved to Maine, seeking to learn, first-hand, old-world farming and homesteading skills. Since then she's been apprenticing on diversified farms, learning to drive horses, work sheep with Border Collies, and survive harsh winters. She's also been working with The Greenhorns, a grassroots non-profit organization of young farmers working to promote responsible small-scale farming and the communities that form around that lifestyle. Lulu currently lives and farms in Maine, with her boat-building partner Scott, but comes back to California often to check in with winery staff, visit her Mom, and renew her deep bond with the land and community here in Anderson Valley.

At Handley Cellars, Lulu has done a little of everything over the years. She's worked both in the office and the Tasting Room, helped maintain the vineyard and grounds, made wine in the cellar, and represented Handley at tastings around the United States and in England. Now, in 2015, she is taking on the duties of Handley's National Sales Manager.

HANDLEY CELLARS

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